



GREEN WAVE

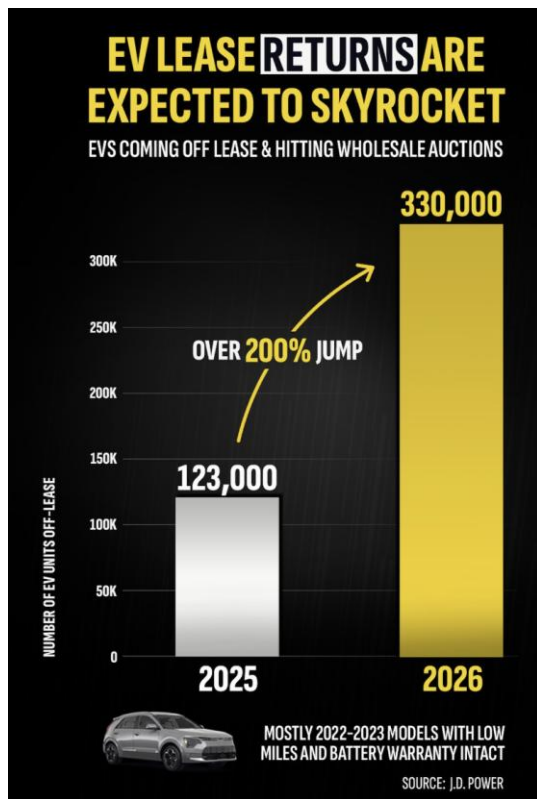
— *ELECTRIC VEHICLES* —

What's New in Driving EV In 2026

**NH's First
EV-Only
Dealership**



Used Electric Vehicles: The Off-Lease Boom



- \$53k New
- \$27k – 3 y.o./36k miles



- \$56k New
- \$27k – 3 y.o./33k miles



- \$39k New
- \$20k – 3 y.o./30k miles



- \$54k New
- \$25k – 3 y.o./30k miles

Battery Health: How We Protect Buyers

The #1 Concern for Used EV Buyers

Battery degradation is real — but manageable and measurable. Every vehicle we sell comes with a professional battery health report. Here's what we use:

Recurrent Report

Real-world range score based on thousands of data points from similar vehicles in your region. Includes a 3-year range projection.

VS New Report

Cell-by-cell voltage test showing the battery's exact health vs. when the car was new. 100% balanced = like new battery.

-  EV batteries degrade ~1%/yr • Under 2% of batteries ever replaced
- Warranted 8 yrs / 100K miles

RECURRENT REPORT — 2023 Nissan Ariya

Range Score:

EXCELLENT

Travel Range Today: 281 miles (exceeds EPA)

Odometer: 19,800 mi | Battery: 87 kWh

Range in 3 yrs: 281 miles (projected stable)

VS NEW BATTERY HEALTH — 2017 Chevy Bolt

**100%
Battery
Score**

Cell Voltage Test: 100% BALANCED

Odometer: 52,556 mi | State of Charge: 74.9%

OEM Warranty: 8 years / 100,000 mi

Battery Health: The Real Data

VS NEW

EV BATTERY HEALTH REPORT

2020 Kia Niro Electric

VIN - KNDCC3LG0L5036258

TEST TIME - 08/11/2026 5:00 PM

TEST LOCATION - NORTH HAMPTON, NH

TEST OUTDOOR TEMPERATURE - 84 F

TEST STATE OF CHARGE - 53.5%

ODOMETER - 100,926 MI

OEM BATTERY WARRANTY* - 10 YEARS / 100,000 MI

OVERALL
BATTERY
SCORE

100%

CELL VOLTAGE TEST[®]



■ Balanced ■ Replaced ■ Fair ■ Falling ■ Unreported

*This report, and any reliance upon it, is subject to our [terms of service](#). Warranty may be extended in select states, including AZ, CA, CT, ME, MD, MA, NJ, NY, OR, RI, VT.
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VS NEW

EV BATTERY HEALTH REPORT

2017 Chevrolet Bolt EV

VIN - 1G1FX6S0XH4183863

TEST TIME - 03/27/2026 12:20 PM

TEST LOCATION - NORTH HAMPTON, NH

TEST OUTDOOR TEMPERATURE - 40 F

TEST STATE OF CHARGE - 74.9%

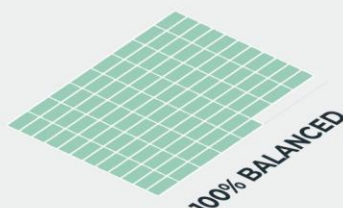
ODOMETER - 52,556 MI

OEM BATTERY WARRANTY* - 8 YEARS / 100,000 MI

OVERALL
BATTERY
SCORE

100%

CELL VOLTAGE TEST[®]



■ Balanced ■ Replaced ■ Fair ■ Falling

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Battery Health: The Real Data



19,354 mi

2024 Chevrolet Blazer EV

\$28,249

Trim ⓘ
2LT

MPG
88/103 mpg

EV Range ⓘ
283 mi

Fuel Type
Electric

LEARN MORE

99 ⓘ Recurrent
EXCELLENT
RANGE SCORE
SEE EXPECTED RANGE >

99

Range Score: Excellent

Range Score provides an estimate of how far this vehicle may drive on a full charge today versus when it was new. [Learn more](#)

Estimate your savings

in Exeter, NH 03833

Total

Fuel

Maintenance

Miles driven: 35 miles/day

\$114 saved every month ⓘ

Gas Car

Your Car > 46%

■ fuel cost ■ maintenance cost

\$247 / mo

\$133 / mo

How to charge

Travel Range

in Exeter, NH 03833

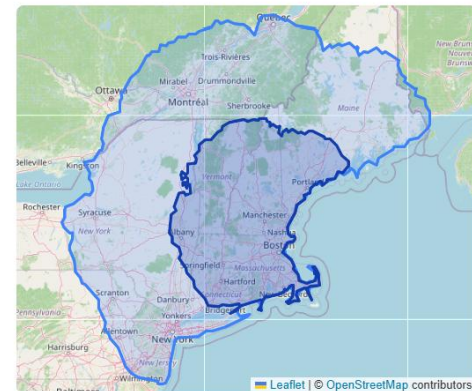
Range Today

Range in 3 yrs

317 miles ✨ exceeds EPA

With good driving, this car is expected to get 38 miles above its 279 miles EPA range today

Show Chargers



● One Way ● Round Trip

Electric Vehicles: The Full Picture



Safest on the Road

- Top NHTSA & IIHS safety ratings
- Lower center of gravity = less rollover risk
- Advanced driver-assist technology standard
- Statistically less likely to catch fire than gas cars



Most Fun to Drive

- Instant torque from 0 mph — no lag
- No gear shifts, silky smooth acceleration
- Large integrated touchscreen & OTA updates
- Sleek, modern design inside and out



Most Reliable

- ~20 moving parts vs. 2,000+ in gas engines
- No oil changes, tune-ups, or timing belts
- Software bugs fixed over-the-air overnight
- Battery degradation < 1%/yr; <2% ever replaced

Addressing Common Questions & Concerns

"EVs are just charged by fossil fuels"

NH's grid is already ~40% renewable. Even on today's grid, EVs produce fewer lifecycle emissions — and the advantage grows as the grid gets cleaner. You can also choose 100% renewable plans.

"The batteries end up in landfills"

EV batteries are recycled at nearly 100% rates. They also get a second life as stationary energy storage before final recycling.

"Mining for batteries is harmful"

Mining ethics are a legitimate concern across all electronics — not unique to EVs. We support responsible sourcing and acknowledge this is an area for continued improvement industry-wide.

"Hybrids are better for the environment"

Less gas is technically better, but full EVs produce fewer total lifecycle emissions in almost every U.S. region today.

"I need more range than EVs offer"

95% of Americans drive under 100 miles/day. Gen 2+ EVs offer 200+ mile range — more than enough for daily use, with fast charging for trips.

Green Wave's Community Impact To Date

\$1,656,509

saved by our clients
per year



4,286,565 kg

CO₂ reduced
per year



149,400

trees planted
and counting



Every EV sold represents a family saving money and reducing emissions for decades. Our goal is to make this transition accessible to everyone in New Hampshire — not just early adopters.

GREEN WAVE

ELECTRIC VEHICLES

Thank you — Questions?

 25 Lafayette Road, North Hampton, NH 03842

 (603) 379-9420

 www.GreenWaveEV.com

Ready to Make the Switch?

- ✓ Visit us — in NH or MA
- ✓ Test drive any EV on our lot, no pressure
- ✓ Free personal savings & impact calculation
- ✓ All makes, all models, all budgets
- ✓ We accept all trades

GreenWaveEV.com